

Company Name: _____ Syndicate To: _____

A. Lead Group's Recommendation.

Group Leading: _____ Grp.City: _____ State: _____

Group Contact: _____ Phone: _____ Email: _____

Recommended Total: \$ _____ K Group Leading is Putting In: \$ _____ K

In the form of: _____

Round Type: _____ Round Status: _____ This is our: _____

Pre-Money Valuation: \$ _____ K Projected Closing On (mm/dd/yy): _____

If your group uses AngelSoft refer this deal to group: "AngelPool" : _____

Your group will champion the deal & serve as the coordinator for follow-on due diligence.

B. Company Info. For Due Diligence: _____

Company Contact: _____ Phone: _____ Email: _____

Address: _____ City: _____ State: _____ Zip: _____

Website: _____ Demo at (if any): _____

Stage: _____ Last 12 months revenue (put 0 if none): \$ _____ K

Customers: _____ Rev. Model: _____ Avg. Sale: \$ _____

Describe the revenue model: _____

Product/Service:

Patents/Advantages:

C. Estimated Opportunity.

1. Time to Exit: _____ Years

2. Exit Strategy: _____

3. Possible Strategic Acquirers (4-5):

4. Estimated Future Value at Exit: \$ _____ K

5. Estimated % of company this round's investors will hold at exit: _____ %

6. Similar Cos that have exited and amounts, and dates (if any):

7. Est. Total Market Size Now: \$ _____ K

8. Est. Market Growth Yearly: _____ %

D. Key Management *(Add more in "End Comments" if highly relevant).*

1. Name: _____ Title: _____ Status: _____

Joined On (mm/yyyy): _____ Now Owns: _____ % Pay: \$ _____ K/yr. Est. Bonus: _____ K/yr.

Relevant experience:

2. Name: _____ Title: _____ Status: _____

Joined On (mm/yyyy): _____ Now Owns: _____ % Pay: \$ _____ K/yr. Est. Bonus: _____ K/yr.

Relevant experience:

3. Name: _____ Title: _____ Status: _____

Joined On (mm/yyyy): _____ Now Owns: _____ % Pay: \$ _____ K/yr. Est. Bonus: _____ K/yr.

Relevant experience:

E. Most Needed Positions to be Hired (and timing):

F. Historical Financials & Projections.

(In Thousands-K)	2010 (actual)	2011	2012	2013	2014 (opt)	2015 (opt)
Revenue						
Expenses						
Net Income/Loss						
Add'l Funding/Round						
Ending Cash						

Monthly Cash Burn: \$ _____ K Cash in bank: \$ _____ K Months Remaining: _____

Months to Cash Neutral: _____ If Pre-Rev, months to 1st Rev: _____ Months until Next Round: _____

G. Top Competitors.

1. Company: _____ Website: _____ Revenue Guess: \$ _____ million

How Better: _____

2. Company: _____ Website: _____ Revenue Guess: \$ _____ million

How Better: _____

H. Example Customers. Type: _____ Contact Preference: _____

1. Name/Co: _____ Yearly Rev: \$ _____ Yearly Margin: \$ _____

2. Name/Co: _____ Yearly Rev: \$ _____ Yearly Margin: \$ _____

3. Name/Co: _____ Yearly Rev: \$ _____ Yearly Margin: \$ _____

I. Past Capital/Financing(s).

Date (mm/yyyy): _____ Amount: \$ _____ K Whom: _____ Now Owns: _____ %

Date (mm/yyyy): _____ Amount: \$ _____ K Whom: _____ Now Owns: _____ %

Date (mm/yyyy): _____ Amount: \$ _____ K Whom: _____ Now Owns: _____ %

J. Sources and Uses of Proceeds:

K. Sales/Marketing Strategy:

L. Additional Key Comments:

DISCLAIMER. All participants and recipients of information agree to hold harmless and indemnify the group relaying deal information, including any staff or investors in that group and any persons assisting in the relay. Due diligence is up to each investor, any information that such investor wishes to rely upon must be sought directly from or confirmed directly with the principals of the company being invested into and must be specified in the schedules of the investment documents. This recommendation and additional materials have been provided on an "as is" basis without warranty, implied or otherwise to the accuracy, consistency, or thoroughness about this Company.

Send completed form to: newdeals@angelpool.org